LARION

Company Profile

OVERVIEW

LARION

2024 — Earned **Vietnam Top 10 Digital Technology Companies**

2023 — Became a member of **ITD Group Corporation (HOSE: ITD).**

2020 — A client marked **16-year milestone of partnership**.

2019 — Achieved **VINASA's Top 10 Vietnam ICT Companies** for **6 consecutive years**

2024

TÜVRheinland CERTIFIED
Management System
ISO 9001:2015
ISO 27001:2022

QUACERT JAS-ANZ
ISO 9001:2000

2008

2017

TÜVRheinland CERTIFIED
Management System
ISO 9001:2015
ISO 27001:2013

2003 — **LARION** is **Founded**

2005 — Acquired **the 1st International client**

2007 — The first project scaled to **a million-dollar value**

2012 — A pioneer in Vietnam to achieve **CMMI Level 3 certification**.

ABOUT ITD

Established in 1994, **ITD Group** is a well-established corporation with a **network centered around 7 companies, including LARION**. Throughout 25 years of operations , ITD Group has earned the trust of **over 500 partners** and **completed more than 2,000 projects**, including working with government entities, domestic, and foreign enterprises

GROWS STRONGER WITH THE ITD PARTNERSHIP

Robust network for valuable business opportunities and collaborations

Great reputation for tech capability in handling complex projects

Broad IT talent pool with expertise spanning multiple industries and technologies

Strong financial resources to support stability and growth in technological advancement

WHY LARION ?

Contract Flexibility
With each client having unique needs, we customize our terms to ensure flexibility for any requirement

Flexible Engagement Model
Fixed price, BOT, T&M and ODC - catering to different project requirements

Solid Regulation Compliance
Ensure full compliance with GDPR and SOC II

Efficient Scalability
Rapidly adjust team size, whether a startup or a multimillion-dollar enterprise

Robust Quality Management
One of Vietnam's pioneers in achieving CMMI Level 3 certification

15+ Years of Partnership
With two of our clients, reflecting trust and sustained success

Cost-effective
Leverage our highly-skilled talents at competitive rates

LARION

20+ YEARS COMMITMENT TO EXCELLENCE

LARION

200+ Clients

+20
Clients working with us **for +5 years**

02
Clients working with us **for +15 years**

200+ Engineers

90%
Staff stay with us for **02+ years**

50%
Staff stay with us for **05+ years**

10%
Staff stay with us for **15+ years**

Clients in 15 Countries
and the World is Our Next Step

ACHIEVEMENTS

LARION

Awards that We Achieved

VIETNAM TOP 10 DIGITAL TECHNOLOGY COMPANIES 2024

VIETNAM'S 50+10 LEADING IT COMPANIES 2019

Vietnam ITO AWARD 2015

TOP IT SERVICES COMPANY — Clutch — EDUCATION VIETNAM

Certificates that We Earned

CMMI LEVEL 3

TÜVRheinland CERTIFIED
Management System
ISO 9001:2015
ISO 27001:2013
www.tuv.com
ID 9108640726

Compliant Regulations

AICPA SOC
aicpa.org/soc4so
SOC for Service Organizations | Service Organizations

GDPR

Proud Member

vinasa

VNITO Alliance

BNI

GITS

Trusted Partners

BESTARION

ATALINK

OUR TECHNOLOGIES

LARION

Infrastructure/ Platform

aws | Google Cloud
kubernetes | docker
OPENSHIFT | AWS Lambda | HashiCorp Vault
ManageIQ | ORACLE | HARBOR
KEYCLOAK | vmware | CLOUDFLARE
Amazon EKS | Backstage | Amazon ECS

Monitoring/ Logging/ Tracing

cAdvisor | Prometheus | Thanos
fluentbit | OpenTelemetry | Grafana
Opsgenie | OpenSearch | Logstash
JAEGER | ZABBIX | fluentd
splunk> | Amazon Cloudwatch

Application Language and Frameworks

Java | python | GO React
spring | node JS | ANGULARJS by Google | Flask web development, one drop at a time | django
NEXT JS | laravel | express | groovy

DevOps & DevSecOps (CI/CD)

Bitbucket | HELM | k | HashiCorp Terraform
ANSIBLE | Jenkins | flux
Buildpacks.io | nexus repository manager by sonatype

Design Tools

Figma | Sketch
ZEPLIN | Ai | Ps | Xd

Management Tools

Jira | Confluence

ML/ Data Analytics Tools

Google BigQuery | Firebase
scikit learn | debezium
Vertex.ai | Google Analytics | Google DataFlow
telegraf | Data Studio
OpenCV | SODA | TensorFlow

Mobile Language and Frameworks

React | Swift
Flutter | Kotlin
Objective-C | Java | realm

WHAT OUR CLIENTS SAY

"LARION is a good company to do business with. The management is strong and the processes are well thought out."

Mark Wilcox
Senior Manager, Master Data Management
https://www.ghx.com/

"LARION has done a great job with our project and continue to give us excellent customer services."

Jennifer Bullard
Director of Program Management
https://www.querium.com/

"My experience in working with LARION was very much a positive one. Their professionalism was refreshing, and I would welcome the opportunity to work with them again."

Joel Devidal
Founder
https://app.monetrack.com/en

BRANDS THAT TRUST LARION

Our Client Success

How Eastern & Allied Facilitates Regulated International Transactions with Secure Integration

LARION

EASTERN & ALLIED

Industry: Financial services
Service: International money transfer and payment services
Headquarter: Darlinghurst, New South Wales

CHALLENGES

- The existing system was **not conform with the PCI standards** for secure card transactions
- **Lacked experience and expertise** to modernize the transaction processing system
- Difficulty **integrating the system** with other financial services software solutions
- All upgrades needed to be **implemented without disrupting** current operations

SOLUTION

- Used **Java, React Native and React JS** for efficient code reusability
- Incorporated **Spring Boot, AWS, Jenkins, ArgoCD, MongoDB, GitLab, and Bitbucket**

RESULTS

- Successfully launched the newly revamped website and mobile apps in just **6 months**
- The modernized system **met all industry regulations** for international transactions and currency exchange while offering **seamless integration**
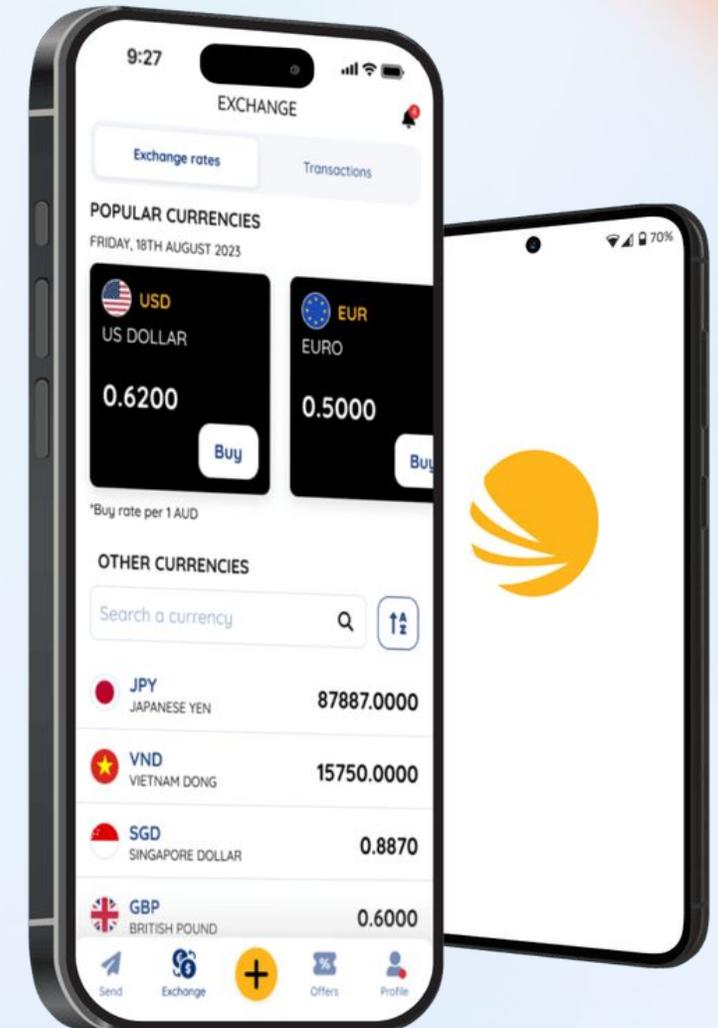
How Meperia Empowers 15% Cost Savings with Innovative Strategic Supply Sourcing Solution

LARION

Meperia

Industry: Healthcare
Service: Healthcare Supply Chain solution
Headquarter: Darlinghurst, New South Wales
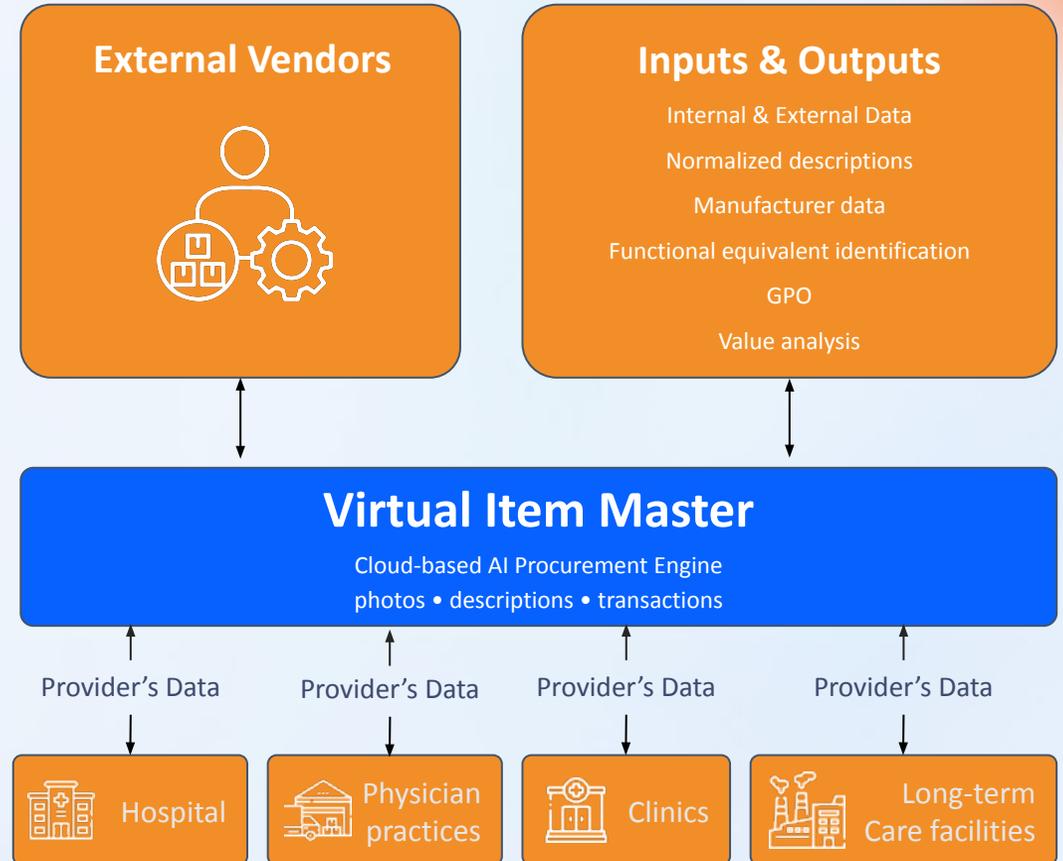
CHALLENGES

- The current system had **significant item master issues**: delayed catalog updates, unremoved discontinued items, inaccurate codes, and duplicate entries.

SOLUTION

- Combined **Virtual Item Master, AI engine and formulary procurement control**
- Find function: provided access to a catalog of 2M+ normalized items, allowing **advanced searches for functional equivalency and item identification** via images, aliases, and attributes.
- Compare function: Recognized different naming conventions and **recommends lower-cost alternatives** while integrating with ERP and MMIS
- Control function: Offered **real-time product information**, historical purchasing visibility, and detects error in product descriptions

RESULTS

- Acquired more than **3,000 users**
- **Savings** up to **18%** of annual supply chain spend

External Vendors

Inputs & Outputs

Internal & External Data

Normalized descriptions

Manufacturer data

Functional equivalent identification

GPO

Value analysis

Virtual Item Master

Cloud-based AI Procurement Engine
photos • descriptions • transactions

Provider's Data   Provider's Data   Provider's Data   Provider's Data

Hospital   Physician practices   Clinics   Long-term Care facilities

"Both organizations take responsibility for each other's success. This did not happen overnight. It is the result of establishing a deep level of trust and respect for the commitment, integrity, and skills that each party has to offer"

Philip J. Oaten - Chief Executive Officer, MEPERIA

How RGM's High-Frequency Trading Platform
Optimizes Trading with Real-Time Data of Over 30 Stock Exchanges

LARION

RGM ADVISORS, LLC

Industry: Financial Services
Service: Trading
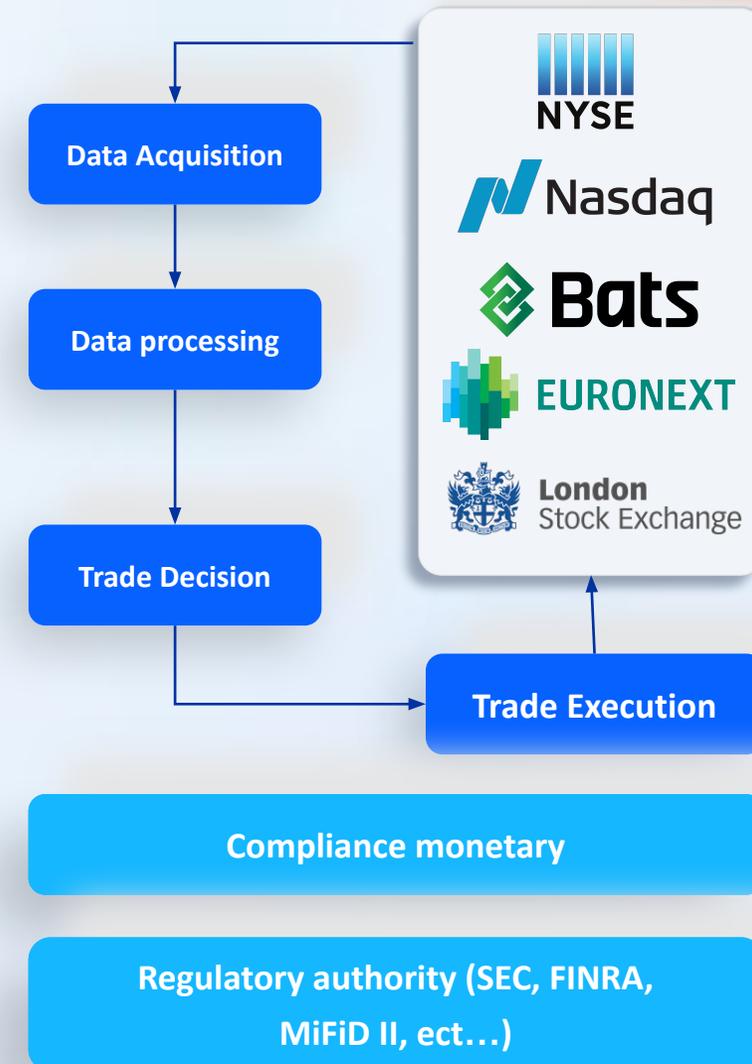**Headquarter:** Austin, United States

CHALLENGES

- **Fetched and processed real-time data** from multiple stock exchange platforms
- Adhered to the **protocols and requirements** of each stock exchange
- Complied with **regulatory standards and laws** across regions and countries.

SOLUTION

- Developed the **HFT platform using C++** to effectively handle the high-throughput, low-latency requirements of these data feeds.
- Built **secure API integrations** between the RGM system and other financial services platforms.
- Leveraged **advanced algorithms** to quickly analyze market data and detect profitable trades.

RESULTS

- Enabled **real-time data collection and analysis** to help users **compare trading opportunities and quickly notify them of beneficial trades**
- Streamlined **trade execution processes** across **over 30 stock exchanges**
- Met **regulatory requirements** in multiple nations, including **the US, Europe, Japan, and China**

Data Acquisition

Data processing

Trade Decision

Trade Execution

Compliance monetary

Regulatory authority (SEC, FINRA, MiFiD II, ect…)

NYSE

Nasdaq

Bats

EURONEXT

London Stock Exchange

How ANZ Achieves a 50% Reduction in Loan Approval Time and 30% Cost Savings

LARION

ANZ

Industry: Banking
Service: Personal & Business Banking
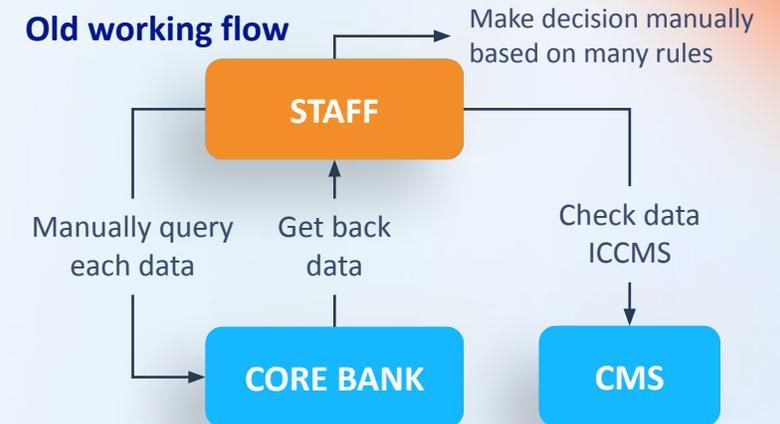**Headquarter:** Melbourne, Australia

CHALLENGES

- **Over 100 separate tools** developed **surrounding the Core Banking System**

=> Results in **synchronization issues, operational inefficiency** and **time-consuming loan approval processes**
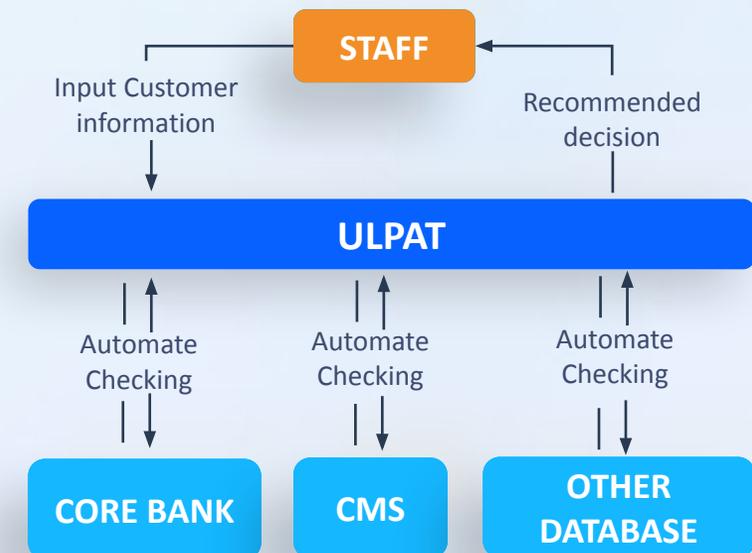
SOLUTION

- Developed the **SurroundCore Solution** - an all-encompassing solution package with multiple advanced platforms including **DPAT, SCCL, AIM, WCD, LIM, OFS, FSC and CBO**
- Equipped the modernized system with **automatic processing, flexible reporting & lean administration**
- Secure and **comply with all industry regulations**

RESULTS

- Cut **loan approval time by 50%** and **operational costs by 30%**
- Significantly enhanced **customer experience** and improved **employee satisfaction** with streamlined processes
- Supported **accurate reporting** and **strategic decision-making**

"We are truly thrilled that LARION team can pull this off. Your solution is simply outstanding!"

Mr. Bui Thanh Hai - Chief Operating Officer of ANZ Vietnam

Old working flow

Make decision manually based on many rules

STAFF

Manually query each data | Get back data | Check data ICCMS

CORE BANK | CMS

New working flow (with ULPAT)

STAFF

Input Customer information | Recommended decision

ULPAT

Automate Checking | Automate Checking | Automate Checking

CORE BANK | CMS | OTHER DATABASE

Thank You

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